

Embassy of India Lomé

INDIA STEEL EXPO 2023 5th International Exhibition & Conference on Steel Industry 20th-22nd February 2023, Mumbai.

The Ministry of Steel, Government of India along with the Federation of Indian Chambers of Commerce and Industry (FICCI) are organising the 5th edition of International Exhibition & Conference on Steel Industry – 'INDIA STEEL EXPO 2023' from February 20-22, 2023 at Bombay Exhibition Centre, Mumbai, India.

India Steel Expo 2023 will provide a unique opportunity to International Steel Producers, Technology Companies to showcase their equipment, latest technology and their best practices through Live demonstrations in 12,000 sq. meters of exhibition area and will also provide an excellent platform to buyers, sellers, technology providers, manufacturers, traders, importers, investors and and other allied organizations/ institutions from Steel industry to interact and develop healthy business relationship with Indian steel industry.

Reverse Buyer Seller Meet (RBSM) is planned during India Steel Expo 2023 where more than 300 Foreign Buyers from Africa, CIS, Middle East, developing Asia including SAARC and other important developing regions will be invited and hosted by FICCI.

Interested Visitors companies in Togo may register themselves at: https://www.indiasteelexpo.in/visitor_registration.php

Interested Exhibitors companies in Togo may register at: https://www.indiasteelexpo.in/exhibitor_registration.php

A Brochure of the event is osed. For more information, you may like to kindly visit the event website www.indiasteelexpo.in. You may also like to contact the Embassy at +228 22 26 26 27, Email: hoc.lome@mea.gov.in









ANNEXURE 2 DETAILS FOR REVERSE BUYER SELLER MEET (RBSM)

- 1. A **Reverse Buyer Seller Meet (RBSM)** is planned during India Steel Expo 2023 where more than 300 Foreign Buyers from Africa, CIS, Middle East, developing Asia including SAARC and other important developing regions will be invited and hosted by FICCI. The main objective of organising RBSM during the event is to have scheduled B-2-B and B-2-G meetings of these hosted foreign buyers from across the globe with the Exhibitors and enhance multilateral trade in the steel sector. The RBSM will help to:
 - Inform the foreign buyers about the steel products manufactured in India.
 - Provide an insight of quality and cost advantages of Indian steel products.
 - Establish business linkages for procurement of steel manufactured in India.
 - Attract technology tie-ups, collaborations and joint ventures with Indian steel manufacturers.
 - Encourage foreign investment to new areas of the Indian steel sector.
 - Bring best practices in the sector from around the world.
 - Increase the trade in steel sector with India.
- 2. We request if 25-30 International Steel Industry representatives and Buyers may please be recommended to us for selection to invite them as Hosted Foreign Buyers for the event under the following categories:
 - Steel Traders;
 - Importers;
 - Manufacturing Plant Heads;
 - Technical Heads;
 - Project Consulting Organisations;
 - Procurement Heads/ Purchase Managers;
 - Government Steel Procurement Departments;
 - Public Sector Undertakings (PSUs);
 - Automobile Manufacturers;
 - Infrastructure, Oil & Gas Pipeline & Real Estate Material Suppliers;
 - EPC Contractors;
 - Railway, Shipping, Defence Material Management Heads;
 - Rolling Mill Importers;
 - Investors;
 - Trade Journalists;
 - Other Allied Organizations/ Institutions interested in procurement of Indian Steel raw material, finished products, technology or know-how.
- 3. Mission is requested to provide recommended buyers' complete details as per the below table in Excel/ Word format:

SI.	Title	Name	Surname	Designation	Organisation	Phone#	Mobile#	Email	Website	Category









- 4. As a part of hospitality, organisers shall provide economy class air tickets (upto maximum USD 700), 5-star hotel accommodation with breakfast near to the event venue for 3 nights (check-in on 19th February 2023 and check-out on 22nd February 2023), local transport, meals during networking lunches/dinners and other suitable arrangements to the Hosted Foreign Buyers for their visit to INDIA STEEL EXPO 2023.
- 5. The organisers will host 10-12 buyers per country selected by the screening committee strictly on merit, appropriateness of profile and on FIRST COME FIRST SERVED BASIS. A token amount of USD 100/- against refundable registration fee shall be deposited by all the buyers upon their arrival, at the organisers' help desk at hotel.
- 6. The Screening Committee constituted under Hosted Foreign Buyer Program will review specific buyer details and decide on the quantum of facilities and hospitalities to be granted to the buyer. Buyer Registration Forms received after due date shall not be considered for any benefits. The Buyers not selected under this Hosted Foreign Buyer Program by the screening committee are welcome to visit India Steel Expo 2023 on their own expenses.

7. The tentative deadlines for Hosted Foreign Buyer Program are as below:

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SL	Particulars	Deadline
1.	Last date for receipt of recommended buyer complete details from Indian missions abroad, Foreign missions in India and Industry leaders.	31-JULY-2022.
2.	Preliminary shortlisting and compilation of list of Invitees by FICCI.	7-AUG-2022.
3.	FICCI request email to shortlisted buyers to register on event website within 7 days with complete profile, photograph and copy of valid passport. Concerned mission will be copied in this mail to enable immediate follow-up.	8-AUG 2022 TO 15-AUG-2022.
4.	After both 'Registration Received Successfully' and 'Registration as Hosted Buyer is Approved' emails are sent to selected buyers on registered email, Visa Invitation Letter along with Tentative Hotel and Flight details will be sent by FICCI with a copy to Indian High Commission. Selected Buyers to immediately apply for VISA at Indian Embassy/ High Commission. VISA fee to be borne by the buyers.	BY 31-AUG-2022.
5.	Receipt of VISA by FICCI	1-DEC-2022 TO 15-DEC-2022.
6.	Booking of Air Tickets by FICCI.	BY 15-DEC-2022.
7.	Booking of Air Tickets by FICCI. Last date of Receipt of scanned copy of VISA by FICCI. Kindly note that Scanned copy of Tickets and Accommodation details shall be mailed to the buyer ONLY UPON RECEIPT OF A COPY OF VALID VISA. Kindly note that booked tickets shall be cancelled and the registration fee forfeited, in case of non-receipt of visa copy on time.	BY 15-DEC-2022. 31-DEC-2022.
	Last date of Receipt of scanned copy of VISA by FICCI. Kindly note that Scanned copy of Tickets and Accommodation details shall be mailed to the buyer ONLY UPON RECEIPT OF A COPY OF VALID VISA. Kindly note that booked tickets shall be cancelled and the registration fee forfeited, in case	
7.	Last date of Receipt of scanned copy of VISA by FICCI. Kindly note that Scanned copy of Tickets and Accommodation details shall be mailed to the buyer ONLY UPON RECEIPT OF A COPY OF VALID VISA. Kindly note that booked tickets shall be cancelled and the registration fee forfeited, in case of non-receipt of visa copy on time. Hotel allocation and other logistical requirements related to foreign	31-DEC-2022.
7.	Last date of Receipt of scanned copy of VISA by FICCI. Kindly note that Scanned copy of Tickets and Accommodation details shall be mailed to the buyer ONLY UPON RECEIPT OF A COPY OF VALID VISA. Kindly note that booked tickets shall be cancelled and the registration fee forfeited, in case of non-receipt of visa copy on time. Hotel allocation and other logistical requirements related to foreign buyers Intimation from FICCI about Airport pick-up facilities to welcome buyers	31-DEC-2022. 15-JAN-2023.







20-22 February, 2023Bombay Exhibition Centre (NESCO), Mumbai



- **8.** The Buyers not selected under this Hosted Foreign Buyer Program by the Screening Committee are welcome to visit India Steel Expo 2023 on their own expenses. Organizers will provide Visa Invitation Letter to the interested buyers and waive their Conference Delegate Fee of USD 100/.
- 9. The complete contact details and brief profile of the recommended buyers are requested to be sent as per the required format to Deputy Director FICCI, Mr. Sudhanshu Gupta (Mobile No. +91 9873311557)) at E-mail: sudhanshu.gupta@ficci.com; isebuyers@ficci.com latest by 31ST July 2022.









ANNEXURE 1 EXHIBITORS' PROFILE

Steel Industry Stakeholders

- Metal producing companies
- Alloy manufacturers
- Ferrous and Non-ferrous metal production plants and units
- State Governments
- Central Government Ministries

Machinery & Technology for Steel & Metal Manufacturing

- Domestic and International Steel Producers, Organizations & Associations
- Automation & Instrumentation
- Cutting Tools
- Water & Pump Equipments
- Welding Equipment & Services
- Control & automation Systems
- Quality Control, Testing & Analysis
- Energy Efficiency Equipment
- Energy Conservation
- Engineering and Design
- Environment protection
- Filtration & Separation
- Induction Furnaces and Heat Treatment
- Nano-Technologies
- Pelletisation
- Project Management & Consultation
- Pumps & Valves
- Refractories
- Safety Equipment & Technology
- Scientific Research & Development
- Scrap Collecting and Recycling
- Sheet metal, tube, section (ferrous and non-ferrous)
- Sintering
- Smelting and Refining
- Software technology
- Foundry Engineering Units

Machinery & Technology for Mineral Mining & Processing

- Domestic & International Mining Companies
- Air Pollution Control Equipment
- Communication System & Technology
- Crushers, Diesel Engines & Grinding Mills









- Conveyor Belting & Components
- Cranes, Forklifts & Trucks
- Drilling and Crushing
- Earth Moving Equipment and accessories
- Environment & Geology and Mining Related Services
- Power Generation & Transmission Equipments
- Fans and Dust Collectors
- Locomotives, Lubricants & Greases
- Mines Safety Equipment
- Process Control Systems
- Rock Drilling Equipment
- Mineral Evacuation Machinery Manufacturer
- Safety Equipment & Technology
- Explosives, Drilling & Blasting
- Earthmoving, Construction Machinery & Lighting
- Information Technology Providers
- Logistics Supporters
- Environmental Protection Technology
- Material Processing & Handling Equipment Manufacturers
- Measuring & Testing Vendors
- Material testing agencies

Metallurgical Equipment & Technology

- Foundry Machinery & Technology
- Welding Equipment &Technology
- Rolling Mill equipment

Minerals

- Mineral Development Corporations
- Minerals Exploration Technology
- Handling & Processing
- Transportation and Logistics

Metal Machinery & Technology

- Bearings & Shafts
- Cutting, Shaping, Bending & Welding
- Consulting Design & Service
- Extrusion
- Finished products, components, assemblies
- Flexible sheet metal working
- Forging, Casting equipment and accessories
- Foundry Engineering
- Furnace and Heat Treatment
- Gears, Motors & Compressors









- Joining, fastening
- Lapping
- Laser Cladding
- Lubricants
- Machine Tools and Dies
- Polishing
- Spray Painting Systems
- Surface Treatment & Corrosion Technology
- Tube / Section processing
- Vibrator De-burring Machines & Consumable
- Shaping Equipment
- Signalling Equipment

Buying and Sourcing Mineral Processing

- Mineral Development Corporation
- Mineral Processing Units
- Contractors
- Scientific Research & Development Institutions
- MSMEs and Private companies

Buying and Sourcing of Metal & Metal Working Machinery

- Casting, Forging and Foundry Industry
- Component Manufacturers
- Consulting Service providers
- Iron and steel production
- Non-Ferrous Metals Production
- Sheet metal fabricators
- Sheet metal products, components, assemblies' manufacturers
- Shipbuilding and Ship Repair Industry
- Steel & Aluminum Construction
- Tube and Pipe Sector
- Water Supplier Sector
- Trucks, Wheels & Tyres